

# 100 Company Survey on Economic Security

# Key Data from Survey Results

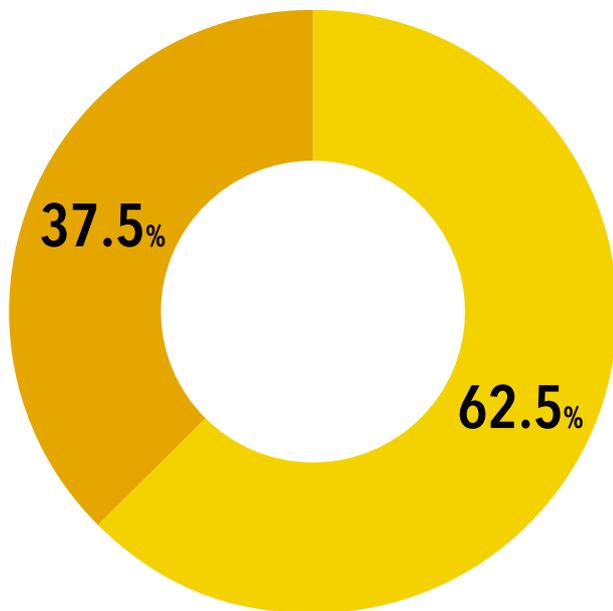
Total number of respondents: 83 companies (inclusive of research institutions)  
 Survey period: November 2023- January 2024

## Industry-sector classification of surveyed companies and institutions

[83 responses]

### Industry-sector classification

- manufacturing sector
- non-manufacturing sectors



### Industry classifications

- High-precision machines (11)
- Petroleum and petrochemistry (9)
- Semiconductors (7)
- Transportation equipment and machinery (7)
- Information and telecommunications (6)
- Finance (7)
- Industry and manufacturing production machinery (5)
- Iron, steel, and non-ferrous metals (5)
- Trading (5)
- Transport and storage (4)
- Information Technology (IT) (3)
- Other service industries (2)
- Heavy industry (2)
- Construction and real estate (2)
- Public service, education, fisheries, agriculture, forestry etc. (1)
- Electricity and gas (1)
- Food and beverages (1)
- Building materials, textiles, and paper (1)
- Medicine and pharmaceuticals (2)
- Retail (1)
- Other manufacturing industries (1)

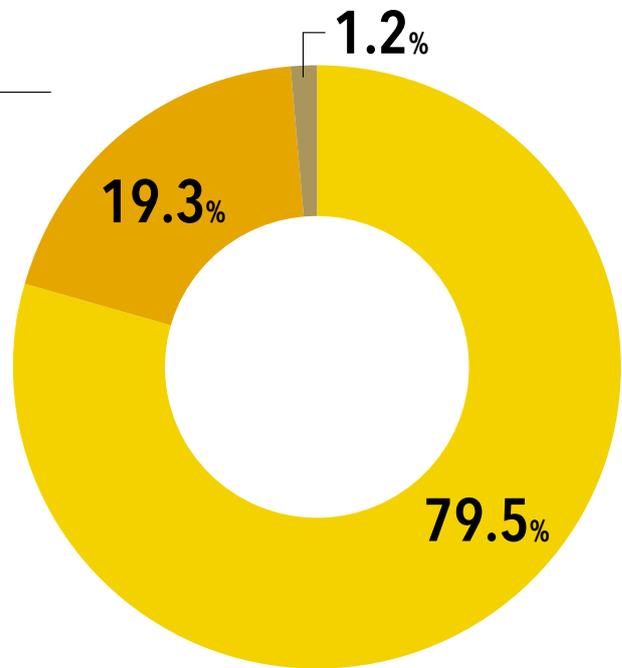


# 1

## To what degree are you aware/mindful of economic security?

[83 responses]

- Strongly aware
- To a degree
- Not very
- Not at all

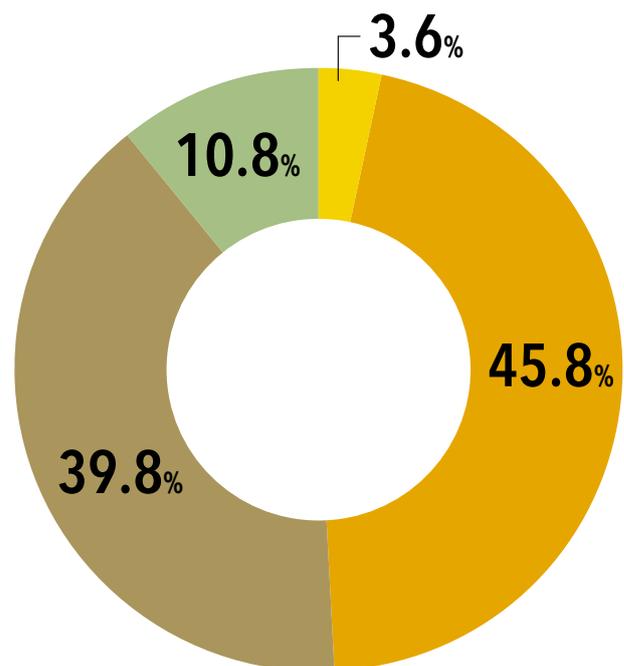


# 2

## Is economic security ever on the agenda when discussing management policies (such as at board of directors and executive meetings)?

[83 responses]

- Every time
- Often
- Sometimes
- Rerely
- Not at all

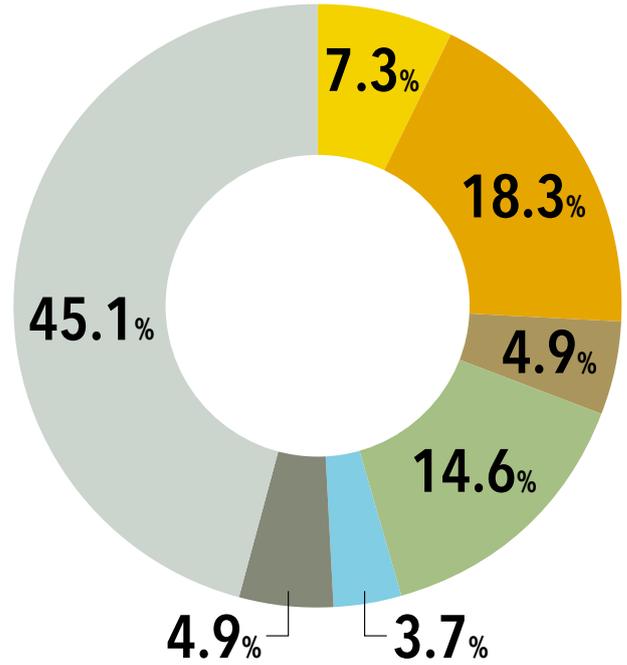


# 3

## When did you start your economic security initiatives?

[82 responses]

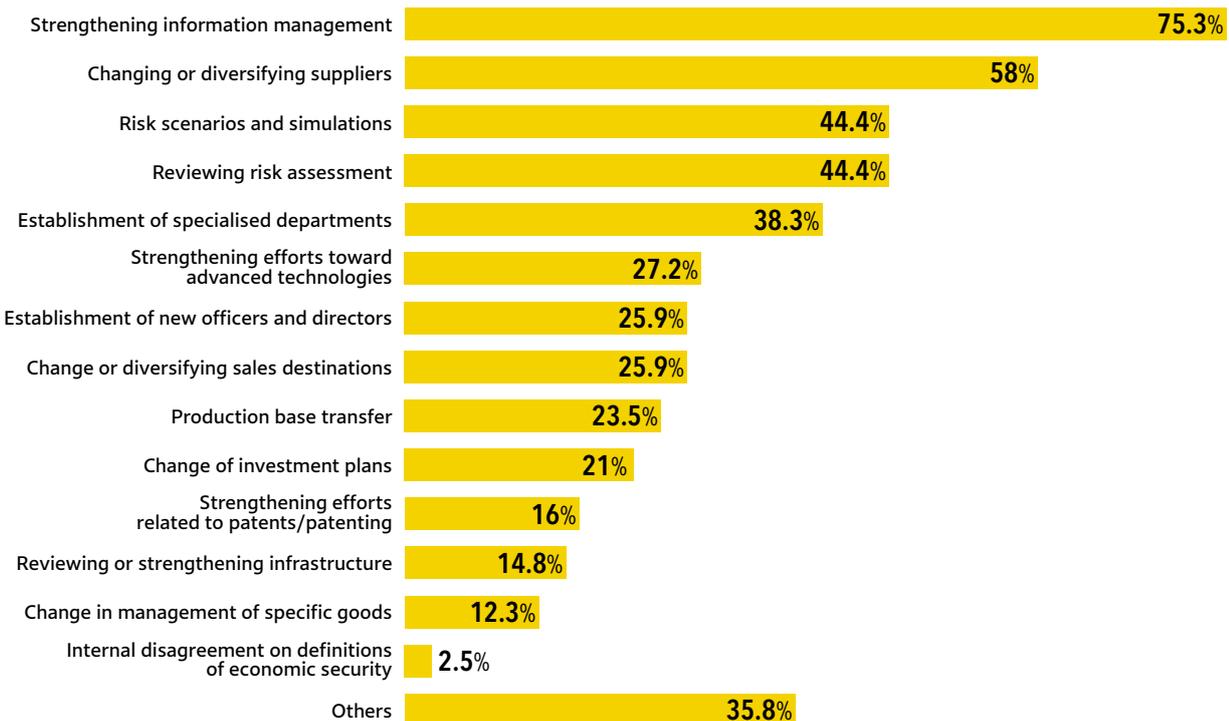
- Export regulation by China regarding rare earths (2010)
- The National Security Service (NSS) established an “Economy Group” specializing in the economic field (Apr, 2020)
- Russia’s invasion of Ukraine(Feb, 2022)
- Economic security promotion act passed into law(May, 2022)
- Tighter U.S. restrictions on semiconductors to China (October 2022)
- Have not started
- Others



# 4

## What specific initiative have you taken in your firm? Select all that apply.

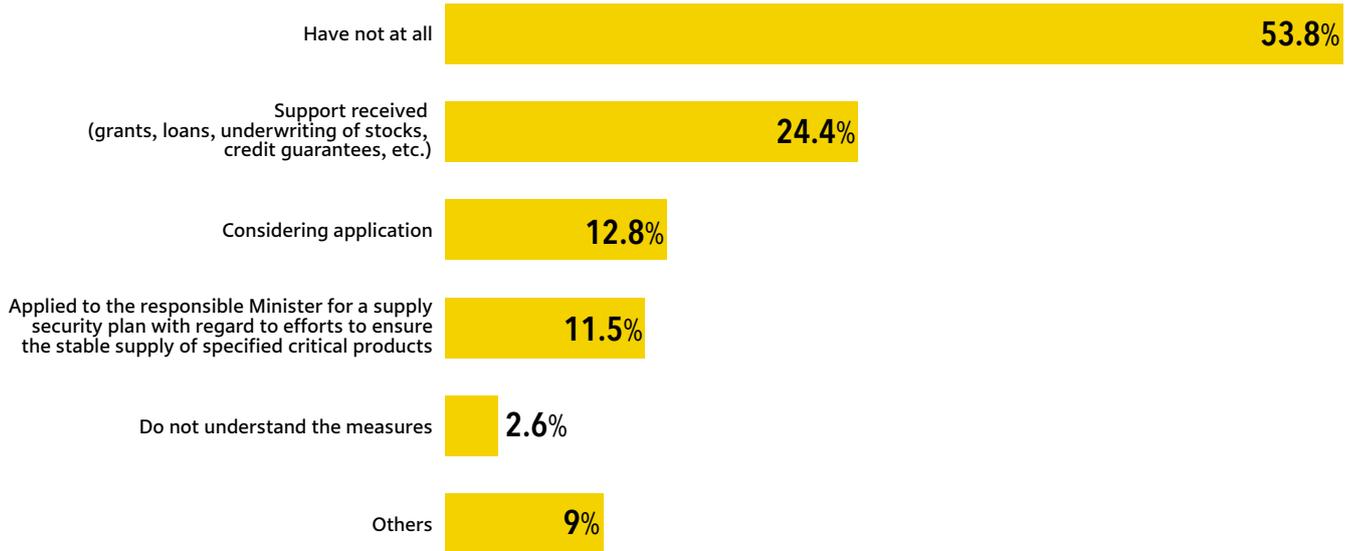
[81 responses]



# 5

## How does your company utilize the support measures under the economic security promotion act? Select all that apply.

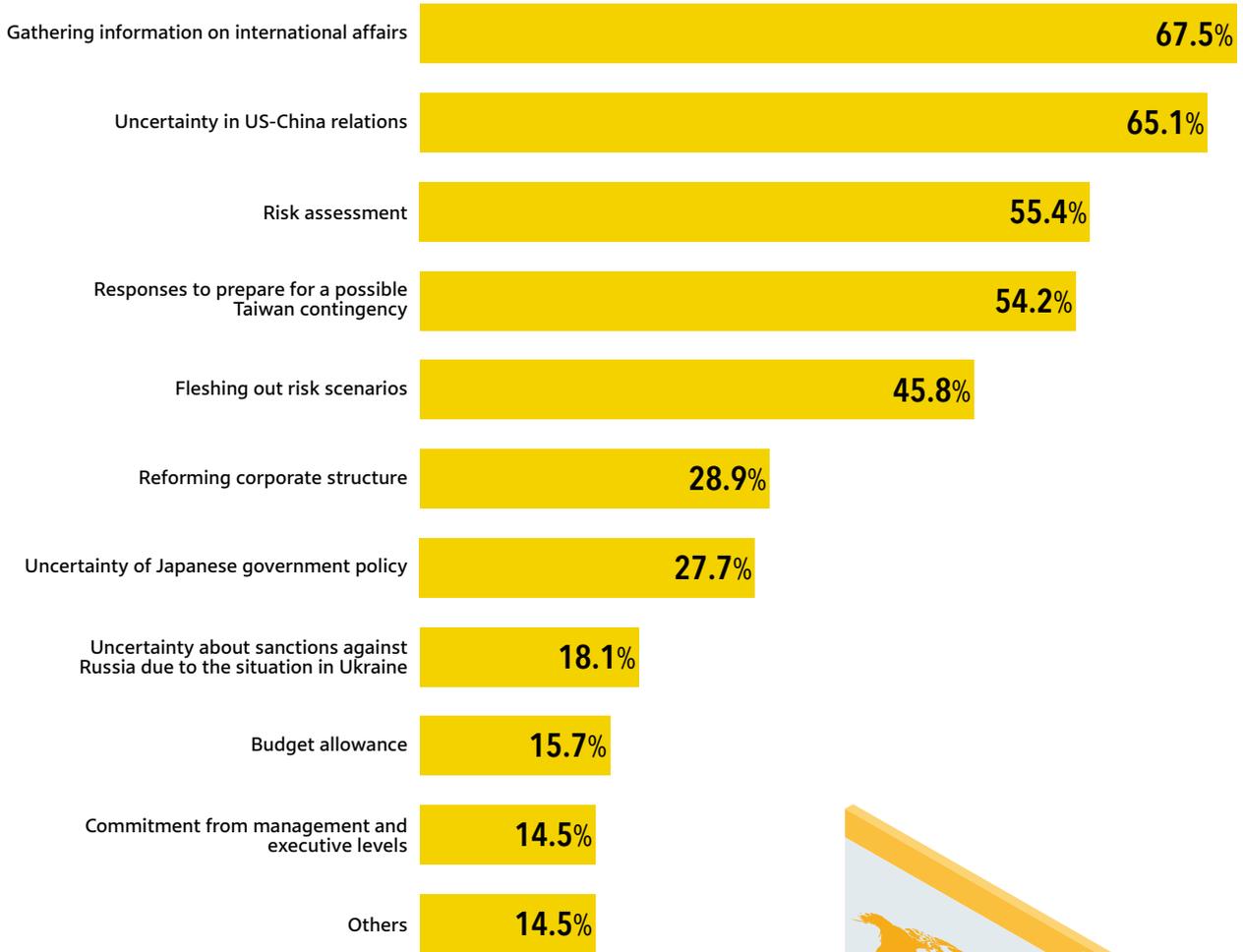
[78 responses]



# 6

## What are the biggest challenges in addressing economic security? Select all that apply.

[83 responses]

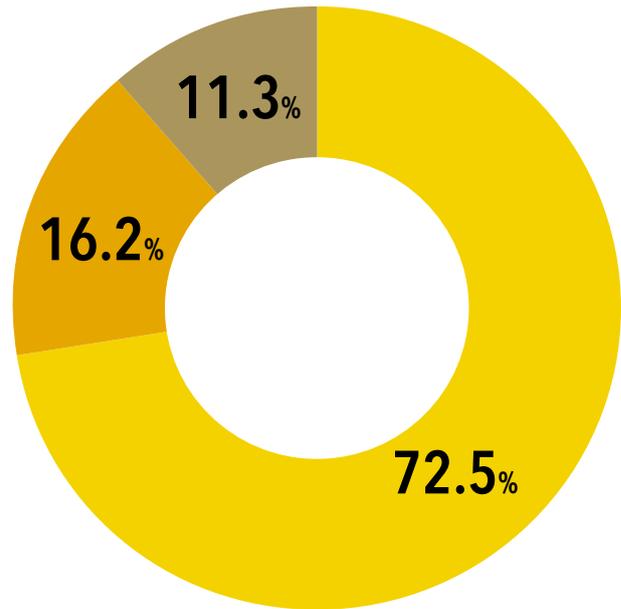


# 7

## Has the current conflict between the US and China had an impact on your business in any way?

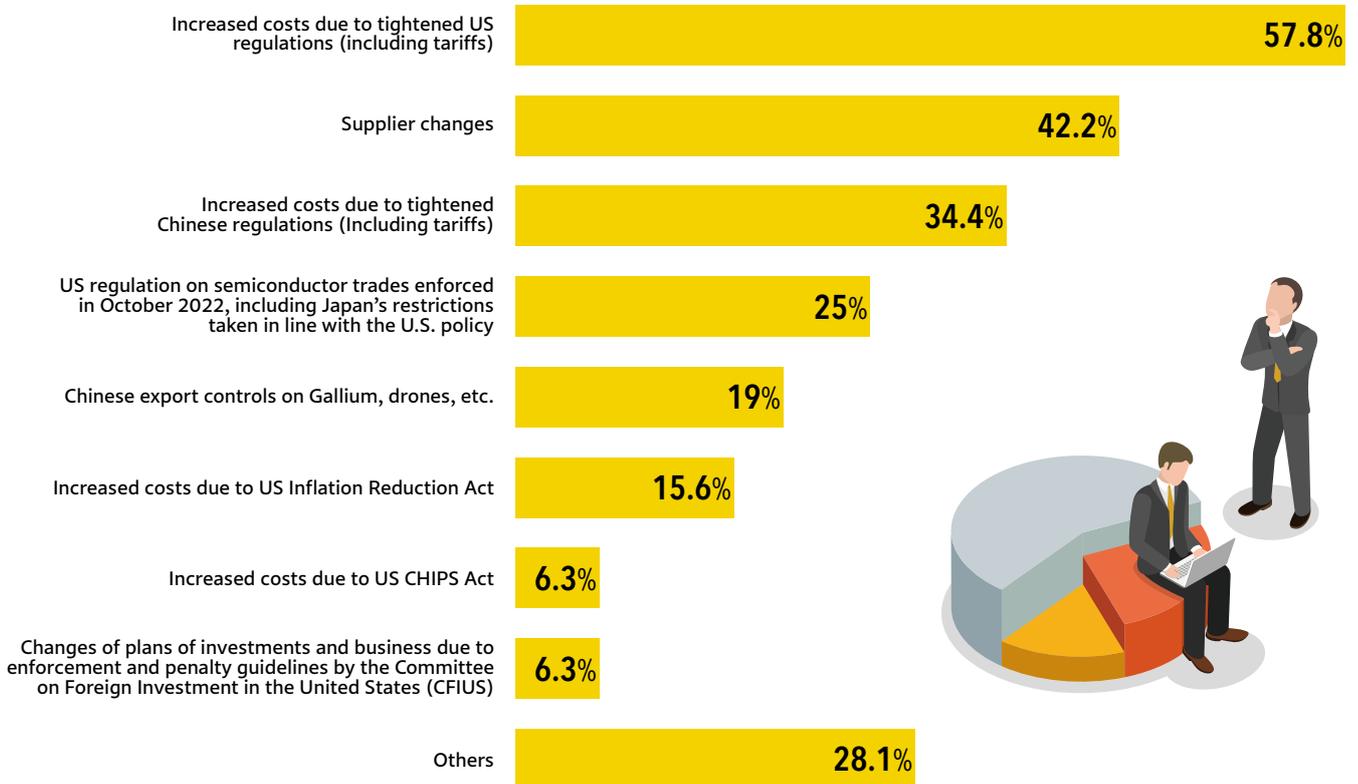
[80 responses]

- Yes, impacted
- No, not impacted
- Can't say either



## For those who answered that there were impacts, what were the specific impacts? For those who have had no impact, are there any expected impacts in the future? Select all that apply.

[64 responses]

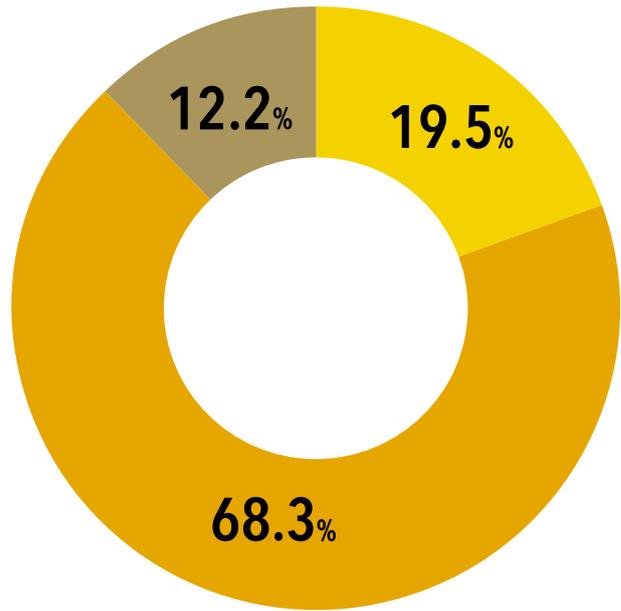


# 8

**Have you ever been caught between the US and China, where you had to choose between them in some way?**

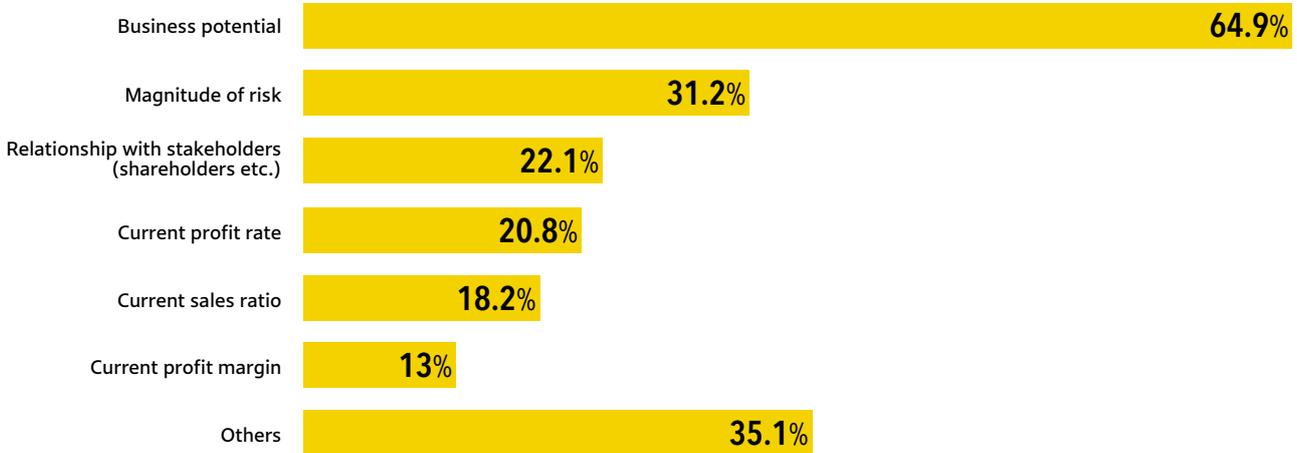
[82 responses]

- Yes
- No
- Can't say either



**If you had to choose between US and Chinese business, what would be the criteria to make that decision?**

[77 responses]

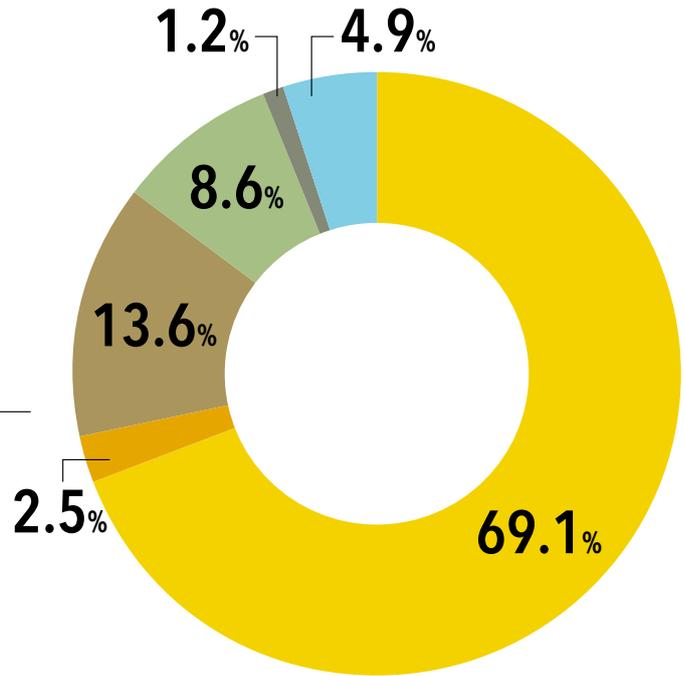


# 9

## Has Russia’s invasion of Ukraine, and the resulting sanctions against Russia, impacted your business in any way?

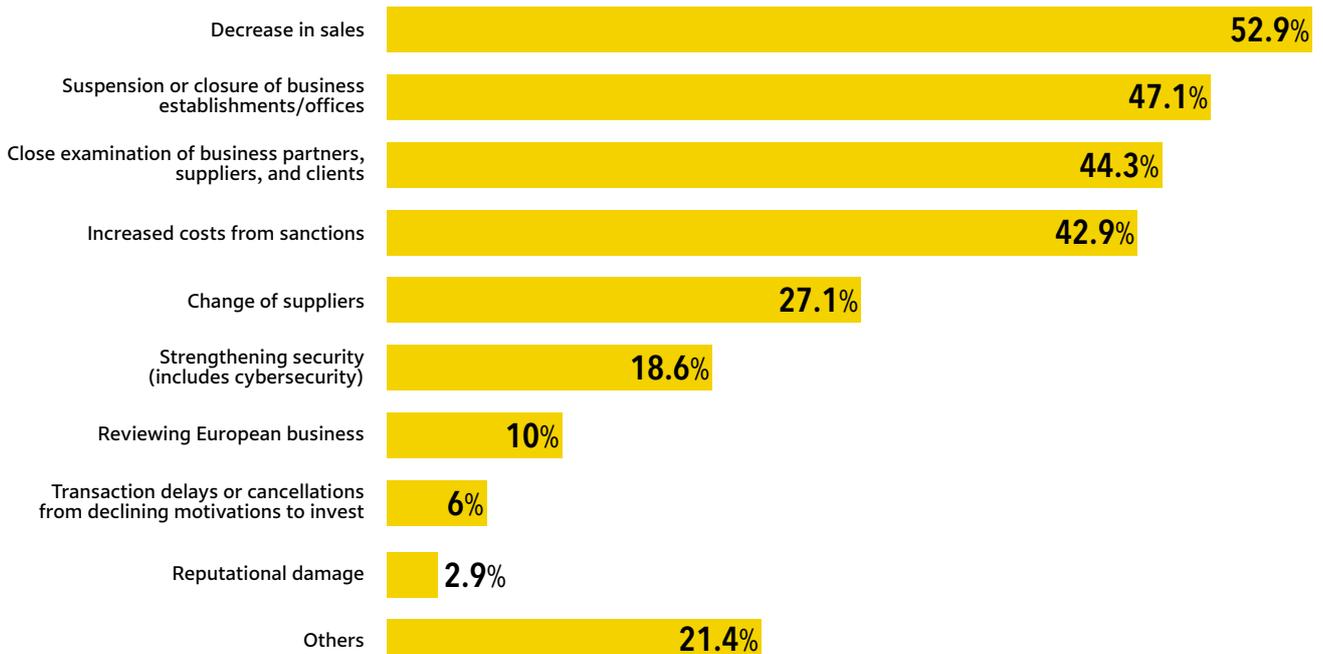
[81 responses]

- Impacted
- Impacted, and increased
- Impacted, but diminished
- Not impacted
- Not impacted yet, but expected
- Can’t say either



## For those “impacted”, how have you specifically been impacted? For those who were “not impacted”, are there any specific impacts expected for the future? Select all that apply.

[70 responses]

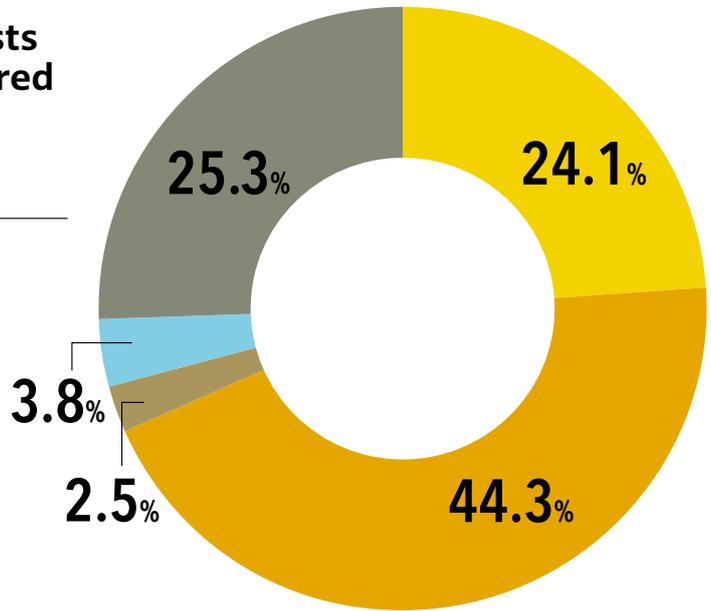


# 10

**To what extent have overall costs increased due to the cost required to handle economic security?**

[79 responses]

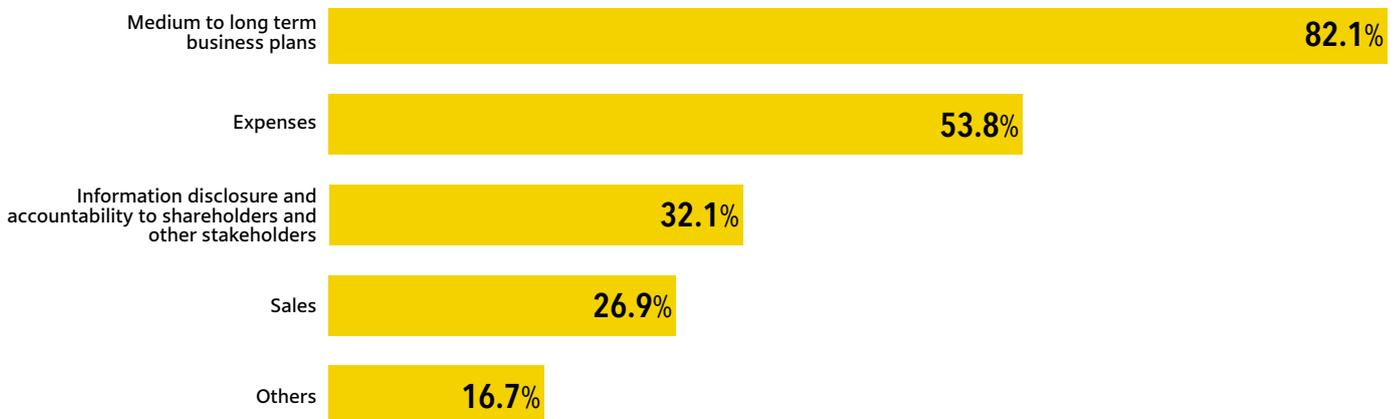
- No increase
- Increased by under 5%
- Increased by 5% to less than 10%
- Increased by at least 10%
- Decreased
- Not clear



# 11

**In the event that further enforcement of Japan's economic security policies proceed, where do you expect to find the biggest impact on your business? Select all that apply.**

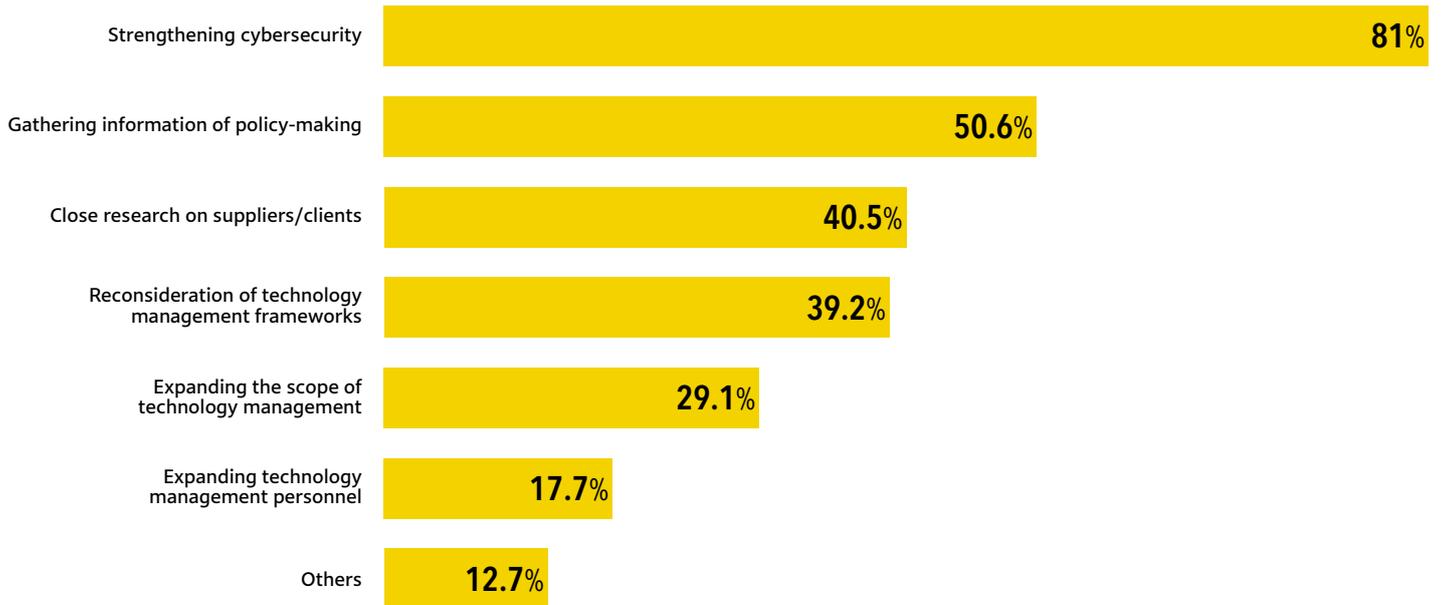
[78 responses]



# 12

## In addition to conventional technology management and export control, what efforts have you made to prevent technology leaks?

[79 responses]

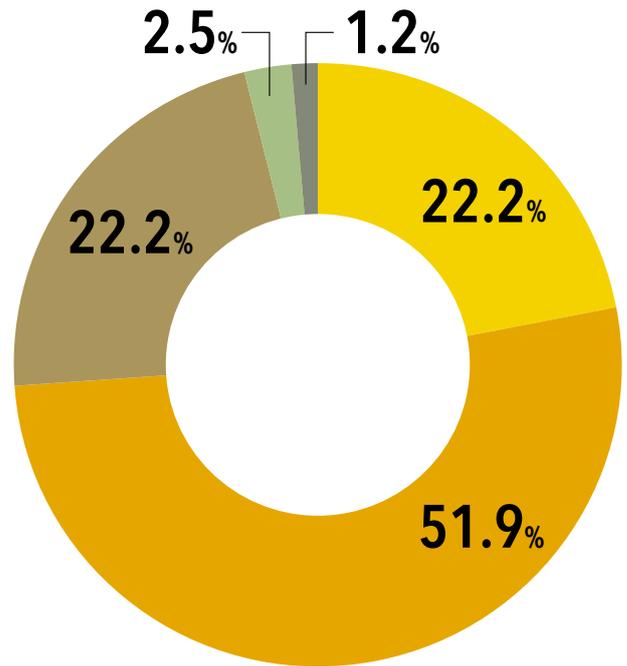


# 13

## Do you think Japan needs a security clearance system (other than in existing area such as defenses)?

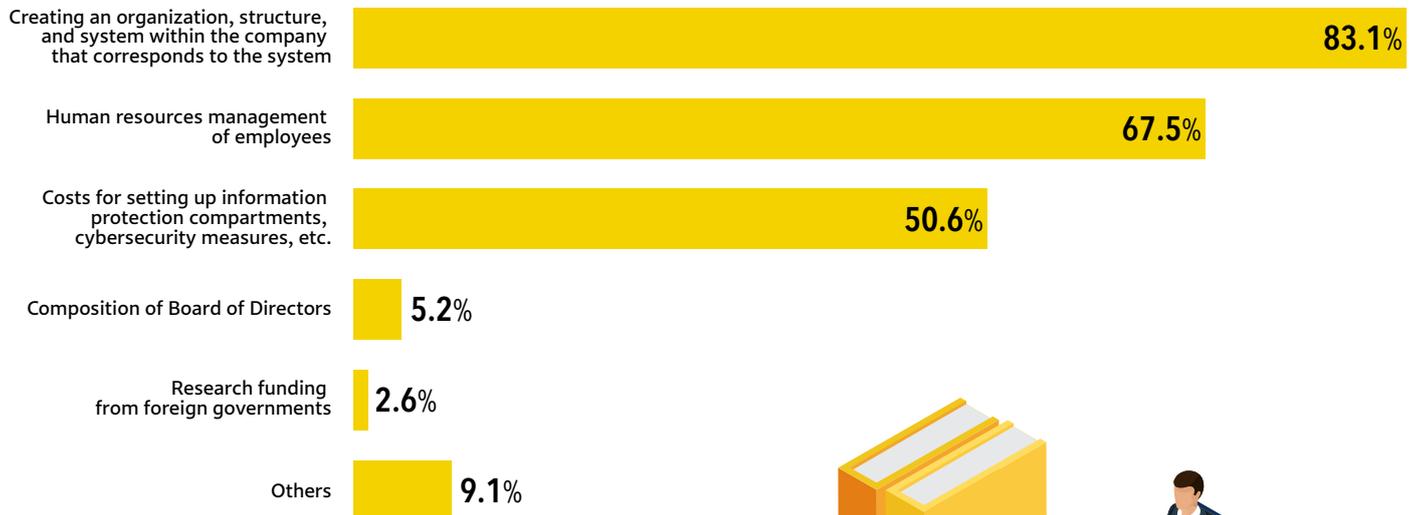
[81 responses]

- Yes, immediately necessary
- Yes, in the future
- Not necessary
- Couldn't say either way
- Unsure what kind of system it is
- Others



## What are your concerns if a security clearance system were established. Select all that apply.

[77 responses]

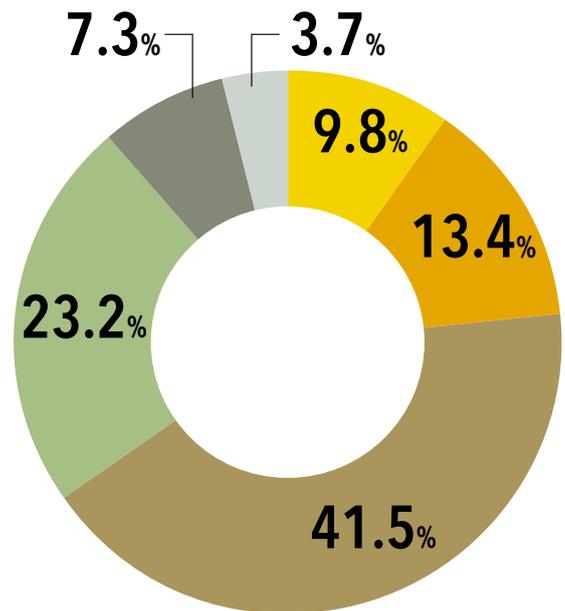


# 14

**Regarding sensitive information and technology in your company, to what extent do you manage such information, employees who handle such information, and personnel who have access to highly technical information (e.g., manage such information as trade secrets, limit and control employees who have access to such information)?**

[81 responses]

- Manages and identifies personnel who are exposed to advanced technical information, including retirees
- Centralised understanding and management of in-house personnel who handle advanced technical information
- Each department understands and manages personnel handling advanced technical information
- Each department is responsible for the management
- No special measures taken
- Others

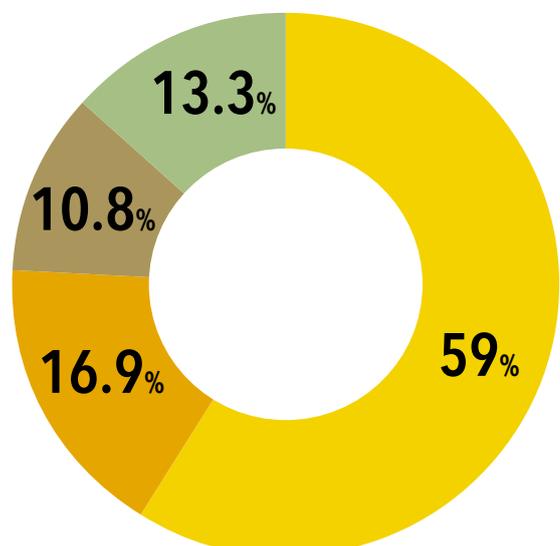


# 15

**Is there a compliance system in place in anticipation of extraterritorial applications of US and Chinese economic sanctions or secondary sanctions?**

[83 responses]

- Yes, such compliance system is in place
- Currently working towards putting such compliance system in place
- No plans to start
- others

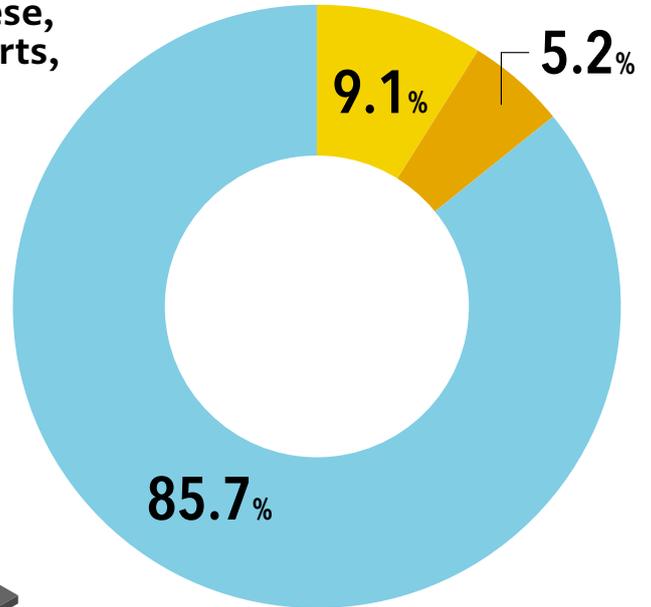


# 16

**In the past, have you ever received signals or attestations by Japanese, US, Chinese, or other governments regarding imports, exports, or transactions with sanctioned companies?**

[77 responses]

- Have received indications from the Japanese government
- Have received indications from the US government
- Have received indications from the Chinese government
- Have received indications from other governments
- Never received any such indications

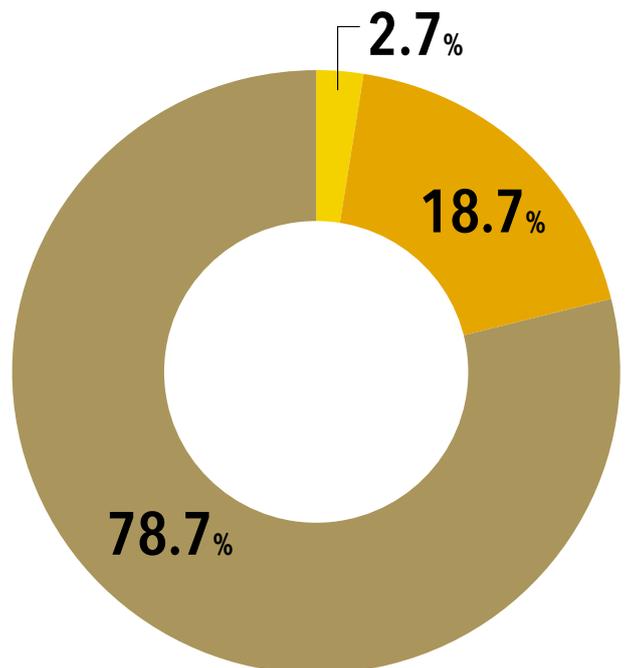


# 17

**Have you ever been subject to fines, transaction suspensions, or import/export suspensions in your business?**

[75 responses]

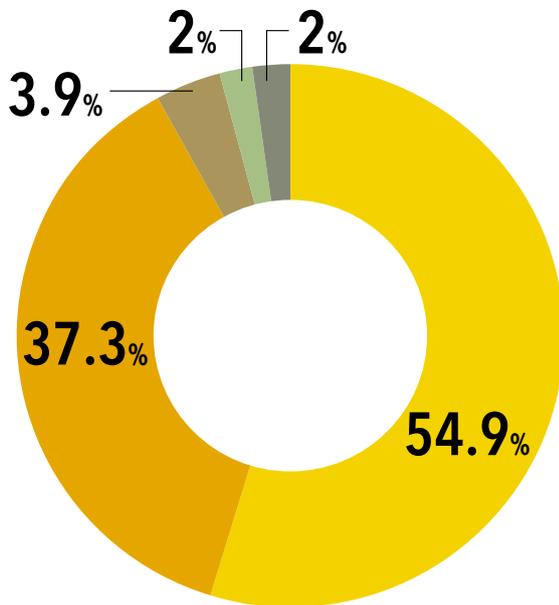
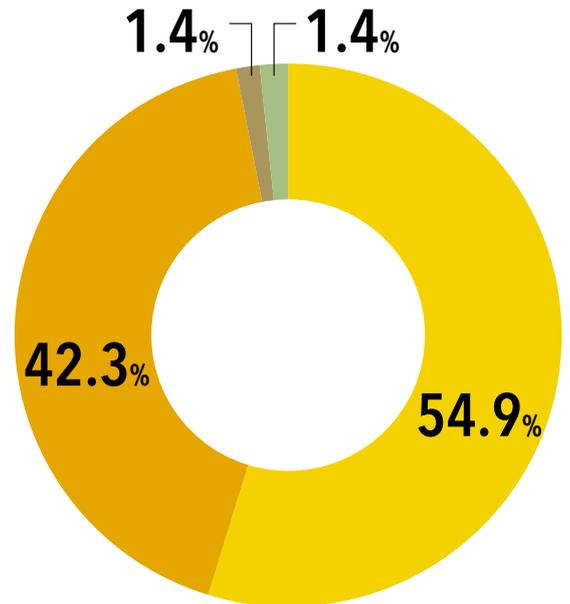
- Yes
- No but can foresee a possibility of being subject in the future
- No and not expecting to be subject in the future



# 18

**What ratio of your sales are in China?  
If your business includes production  
processes, what ratio does this take?**  
[71 responses]

- Under 10%
- 10% to 30%
- 30% to 50%
- 50% and over



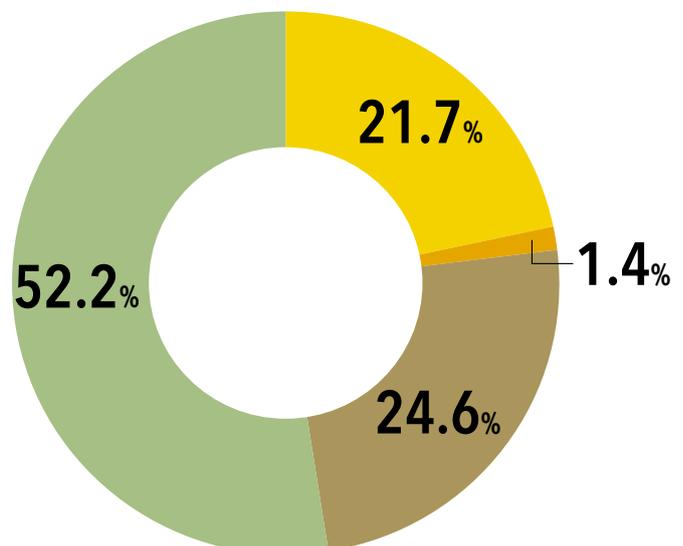
**If your business includes  
production processes,  
what ratio does this take?**  
[81 responses]

- Under 10%
- 10% to 30%
- 30% to 50%
- 50% and over
- others

# 19

**Do you have any medium to  
long term aims to change  
the sales ratio in China?**  
[69 responses]

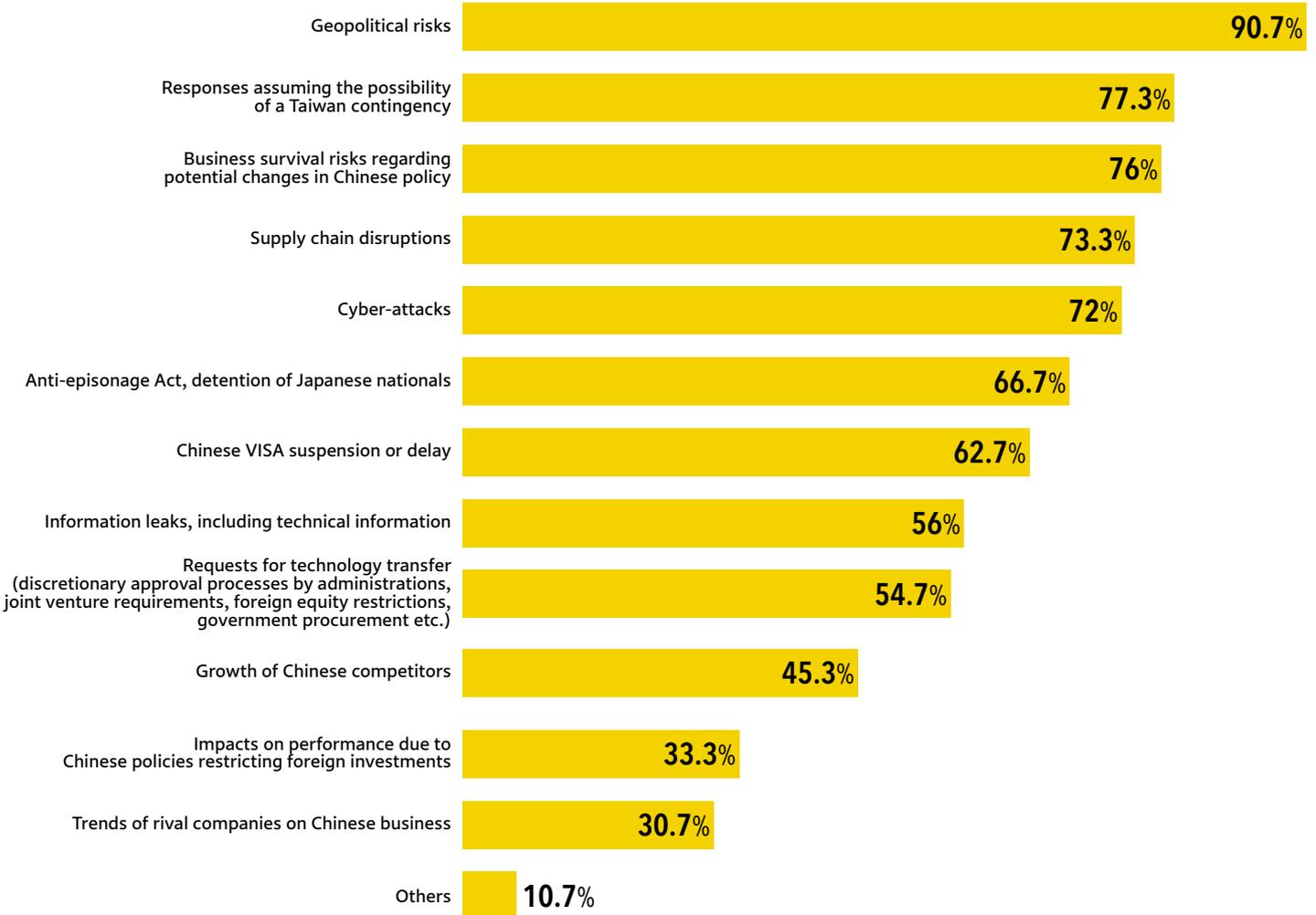
- Aiming to increase the sales ratio in China
- Aiming to reduce the sales ratio in China
- Maintaining the current ratio
- Not especially



# 20

## What are important topics to be attentive to for developing business in China? Select all that apply.

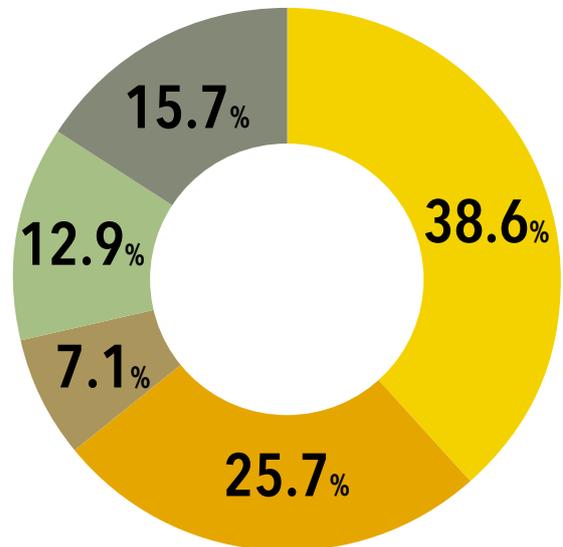
[75 responses]



## Is your company prepared for a possible Taiwan contingency, and how far?

[75 responses]

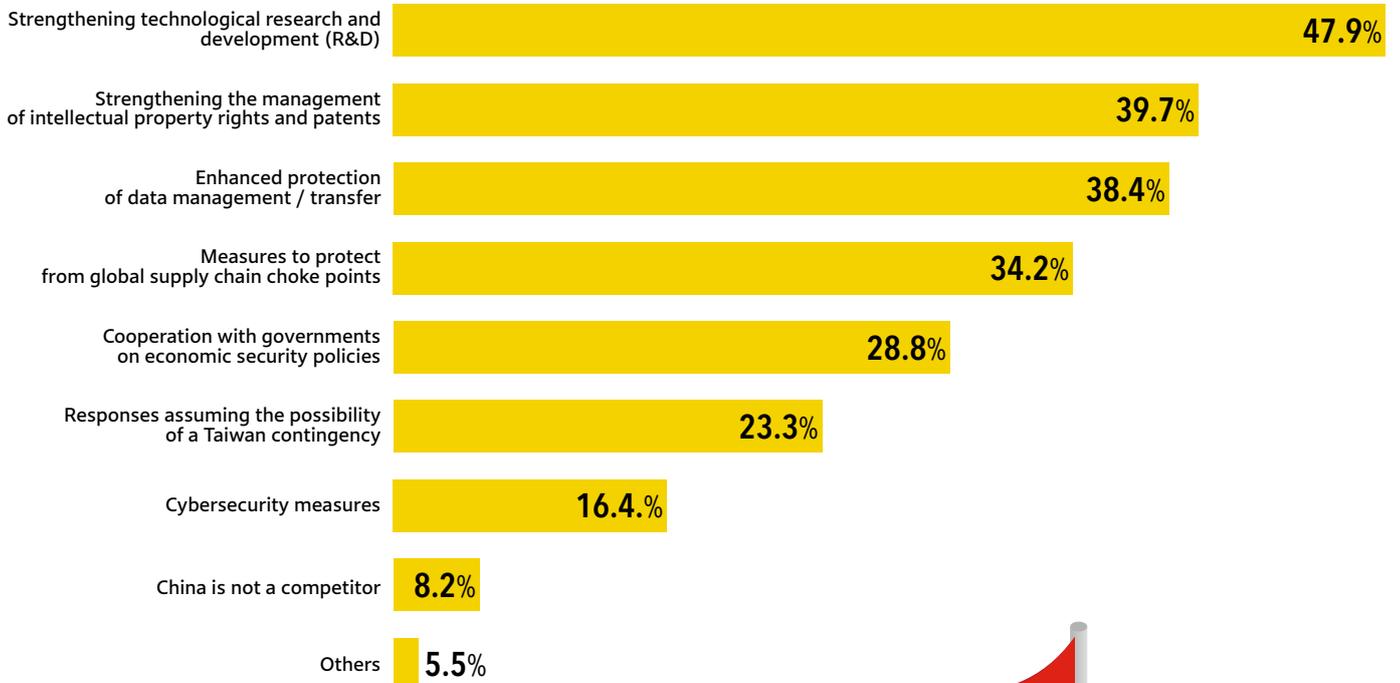
- Planning Taiwan contingency simulation drills
- Finished simulations and preparing a BCP (Business Continuity Plan)
- Finished simulations and prepared a BCP
- No simulations planned
- Others



# 21

## To maintain a competitive edge in regard to China, where do you place the most value?

[73 responses]

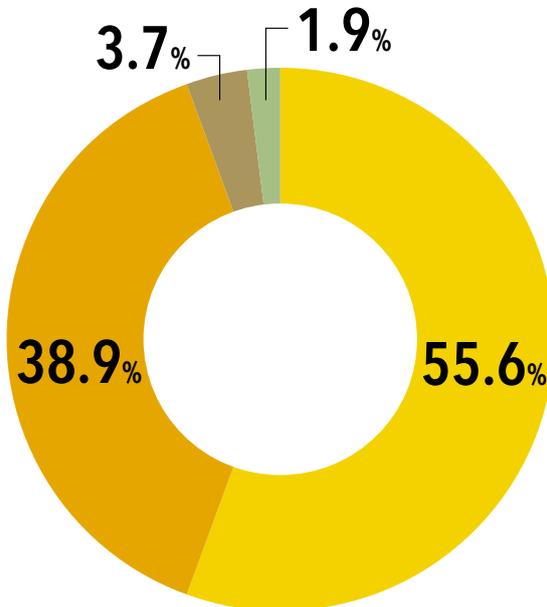
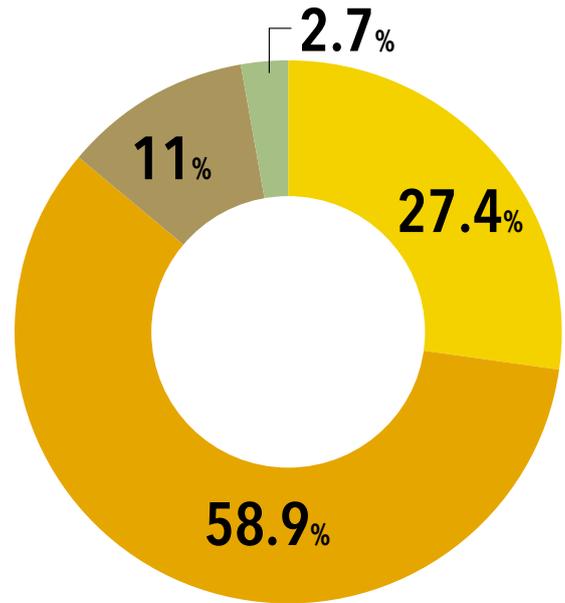


# 22

## What ratio of your sales are in the US?

[73 responses]

- Under 10%
- 10% to 30%
- 30% to 50%
- 50% and over



## Additionally if your business includes production processes, what ratio does this take?

[54 responses]

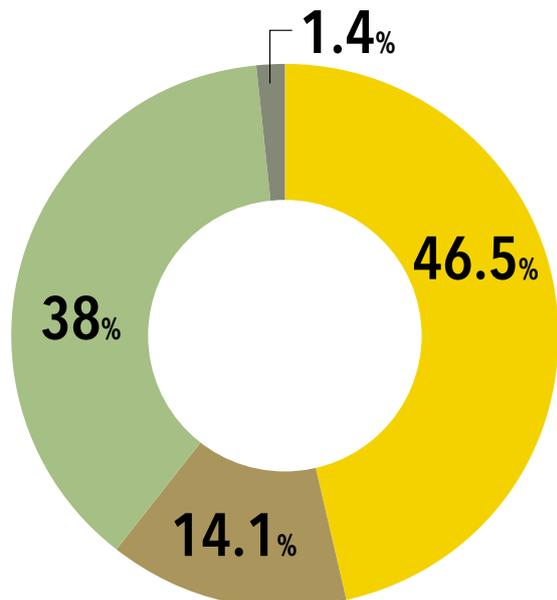
- Under 10%
- 10% to 30%
- 30% to 50%
- 50% and over
- others

# 23

## Do you have any medium to long term aims to change the sales ratio in the US?

[71 responses]

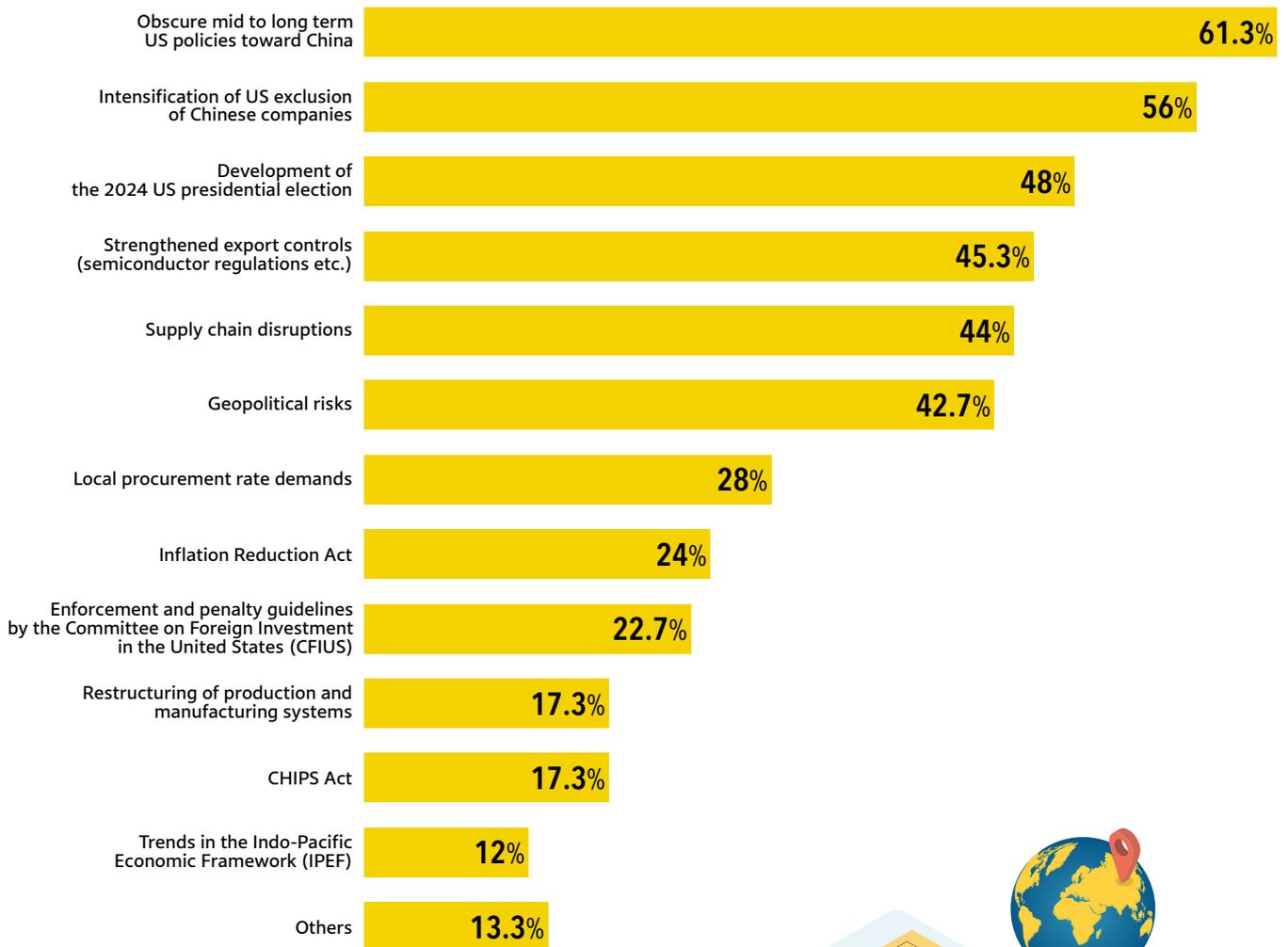
- Aiming to increase the sales ratio in the US
- Aiming to reduce the sales ratio in the US
- Maintaining the current ratio
- Not especially
- Others



# 24

## What are important topics to be attentive to for developing business in the US? Select all that apply.

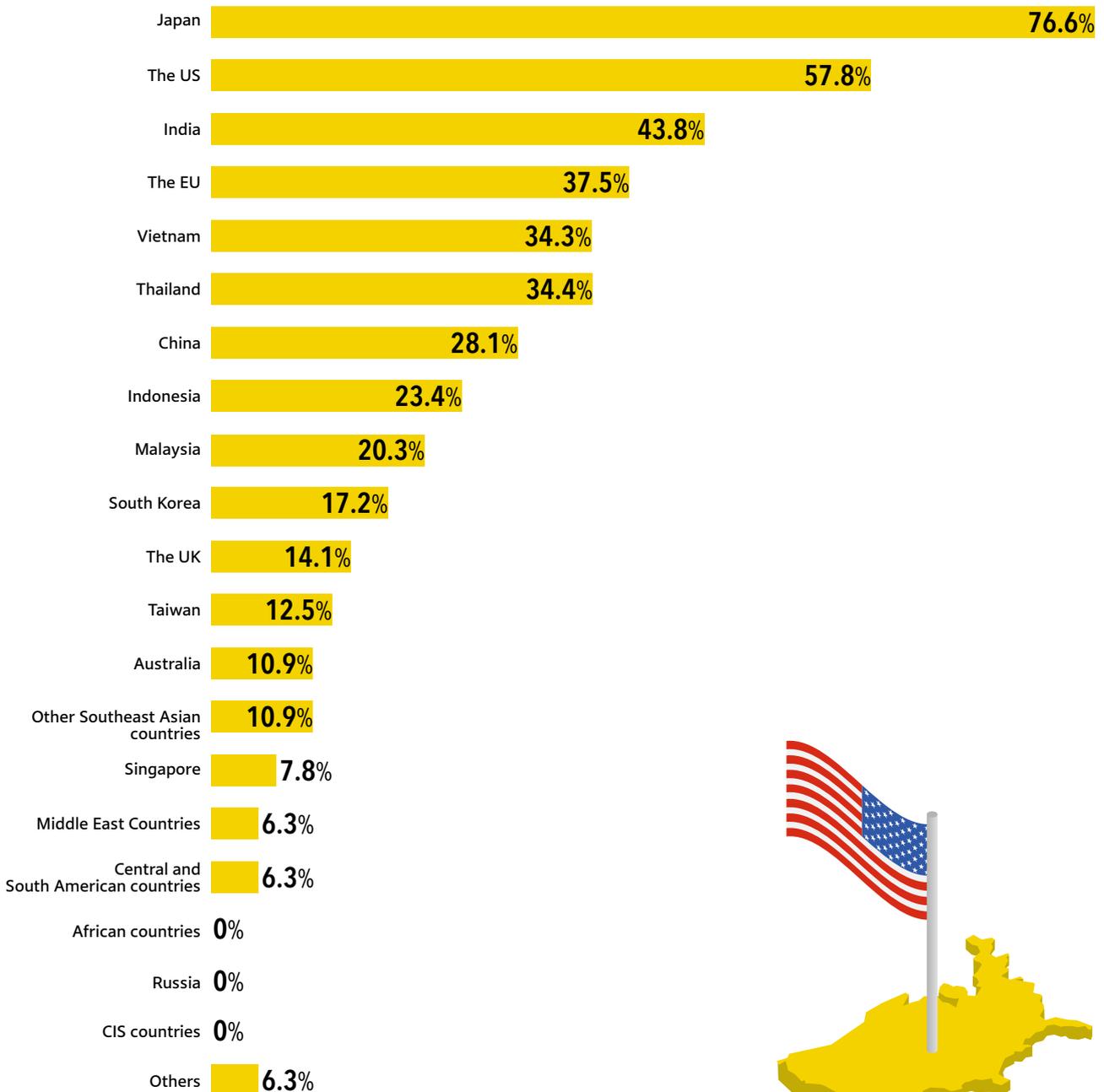
[75 responses]



# 25

Select a country/region planned or designated for diversifying suppliers, changing or diversifying sales destinations, transferring production sites, or changing investment plans. Select all that apply.

[64 responses]



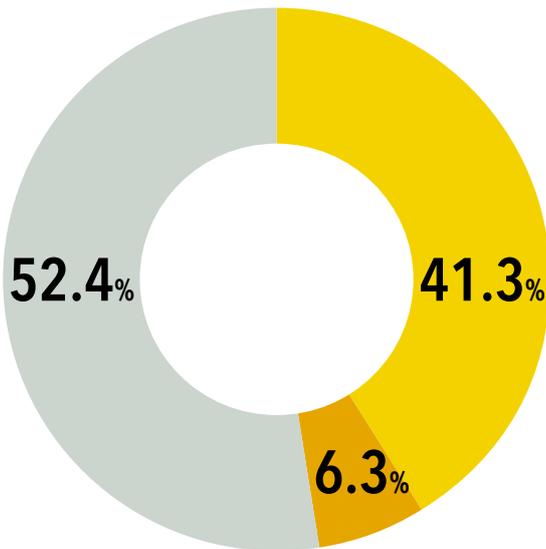
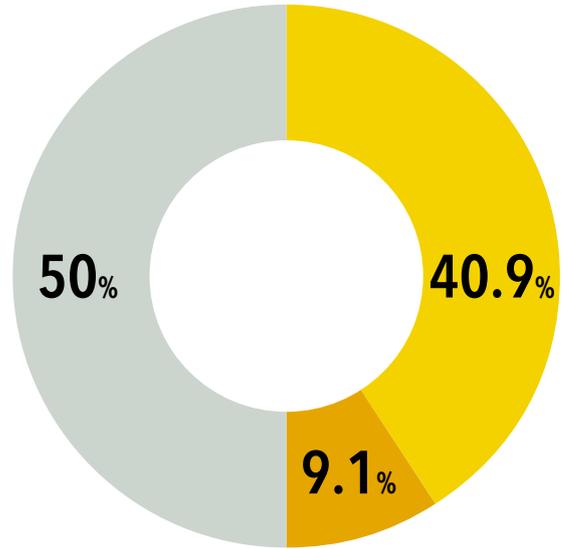
# 26

Regarding the future economic security policy, please indicate your satisfaction with the Japanese Government's efforts in each of the following topics below. Of the items related, please put “○” to satisfied topics, “△” to unsatisfied topics, and “×” to neither topic.

## Supporting supply chain resilience and transfer of production bases, including reshoring

[66 responses]

- Satisfied
- × Unsatisfied
- △ Neither



## Support for ensuring stable supply of specified critical products.

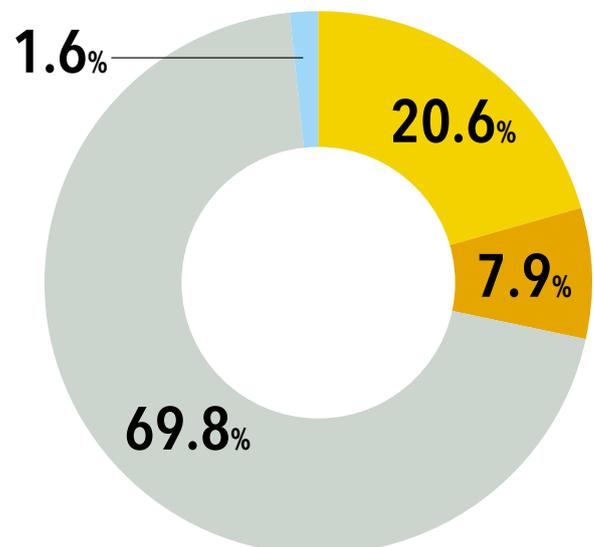
[63 responses]

- Satisfied
- × Unsatisfied
- △ Neither

## Supporting to ensure stable provision of essential infrastructure services, including screenings

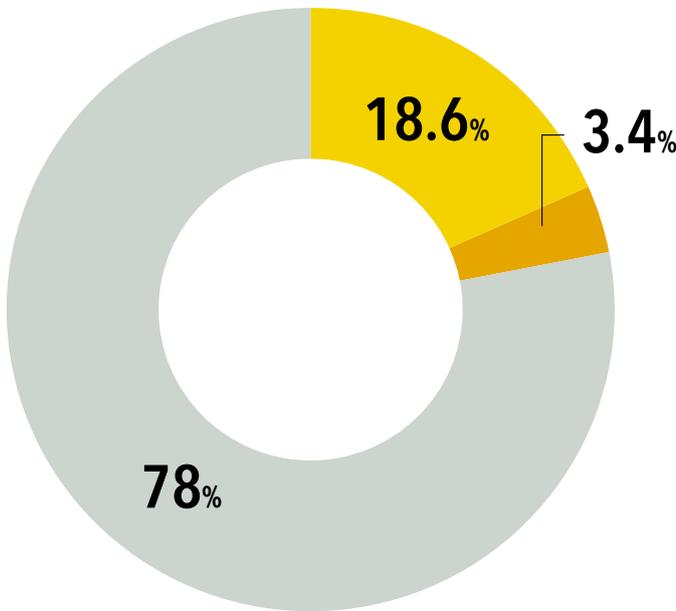
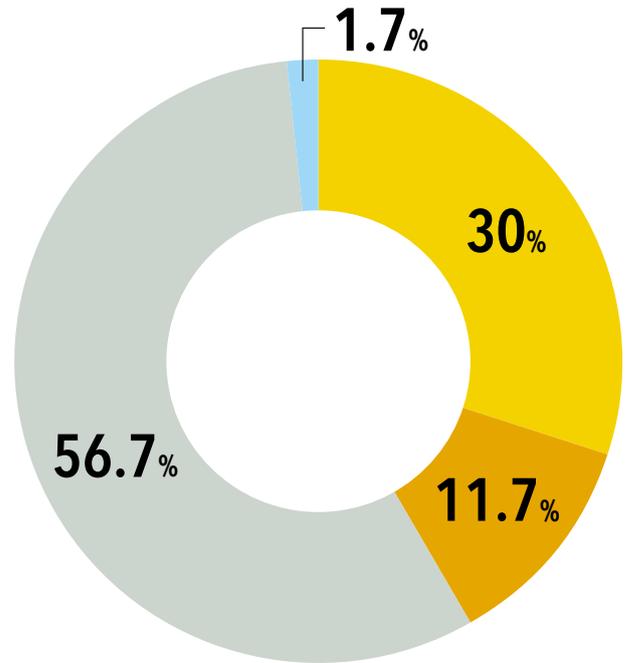
[63 responses]

- Satisfied
- × Unsatisfied
- △ Neither
- other



**Support for enhancing development of specified critical technologies through public-private cooperation**  
[60 responses]

- Satisfied
- × Unsatisfied
- △ Neither
- other

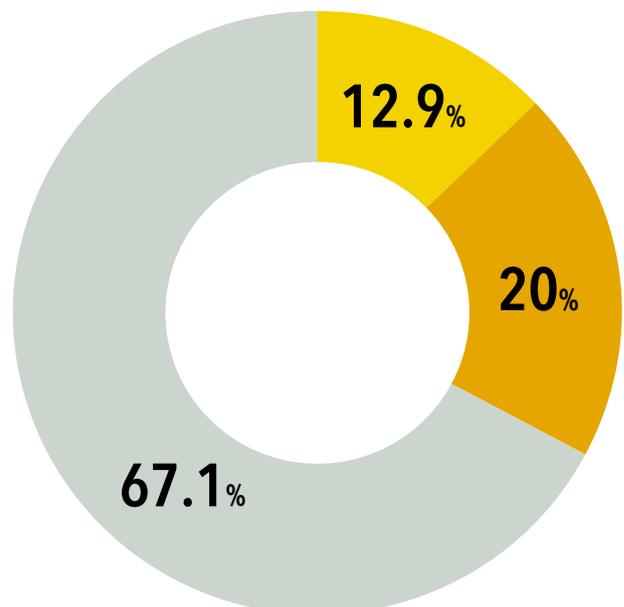


**System for non-disclosure of selected patent applications**  
[59 responses]

- Satisfied
- × Unsatisfied
- △ Neither

**Clarification of the direction in future legislations and information disclosure**  
[70 responses]

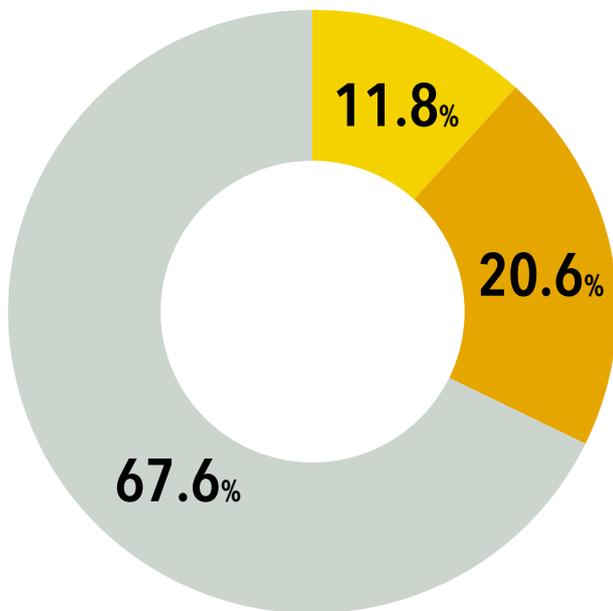
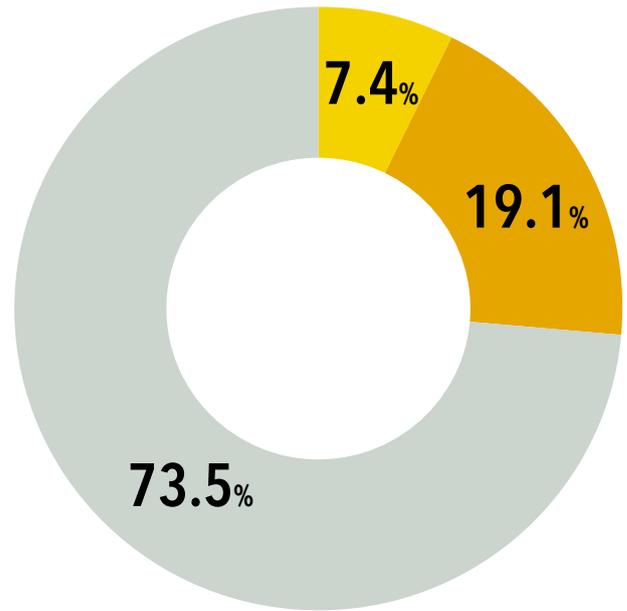
- Satisfied
- × Unsatisfied
- △ Neither



### Policy making with the protection of corporate profits in mind

[68 responses]

- Satisfied
- × Unsatisfied
- △ Neither



### Provision of Information on US-China relations, the situation in Ukraine and Taiwan

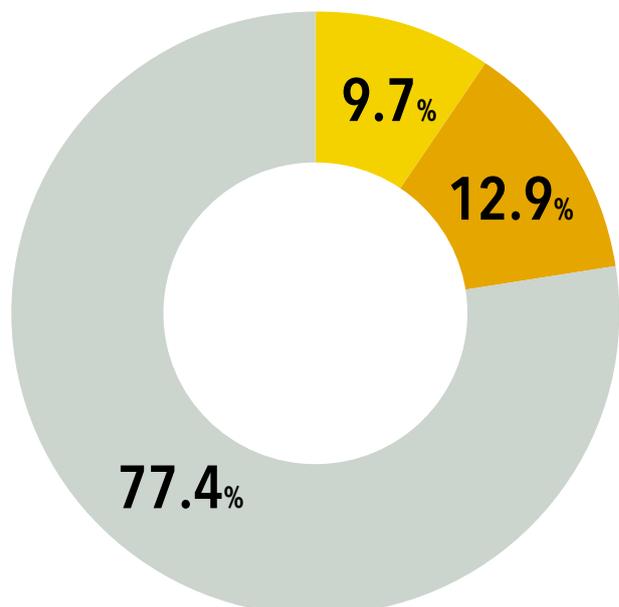
[68 responses]

- Satisfied
- × Unsatisfied
- △ Neither

### Establishment of public-private joint meetings/councils to discuss economic security

[62 responses]

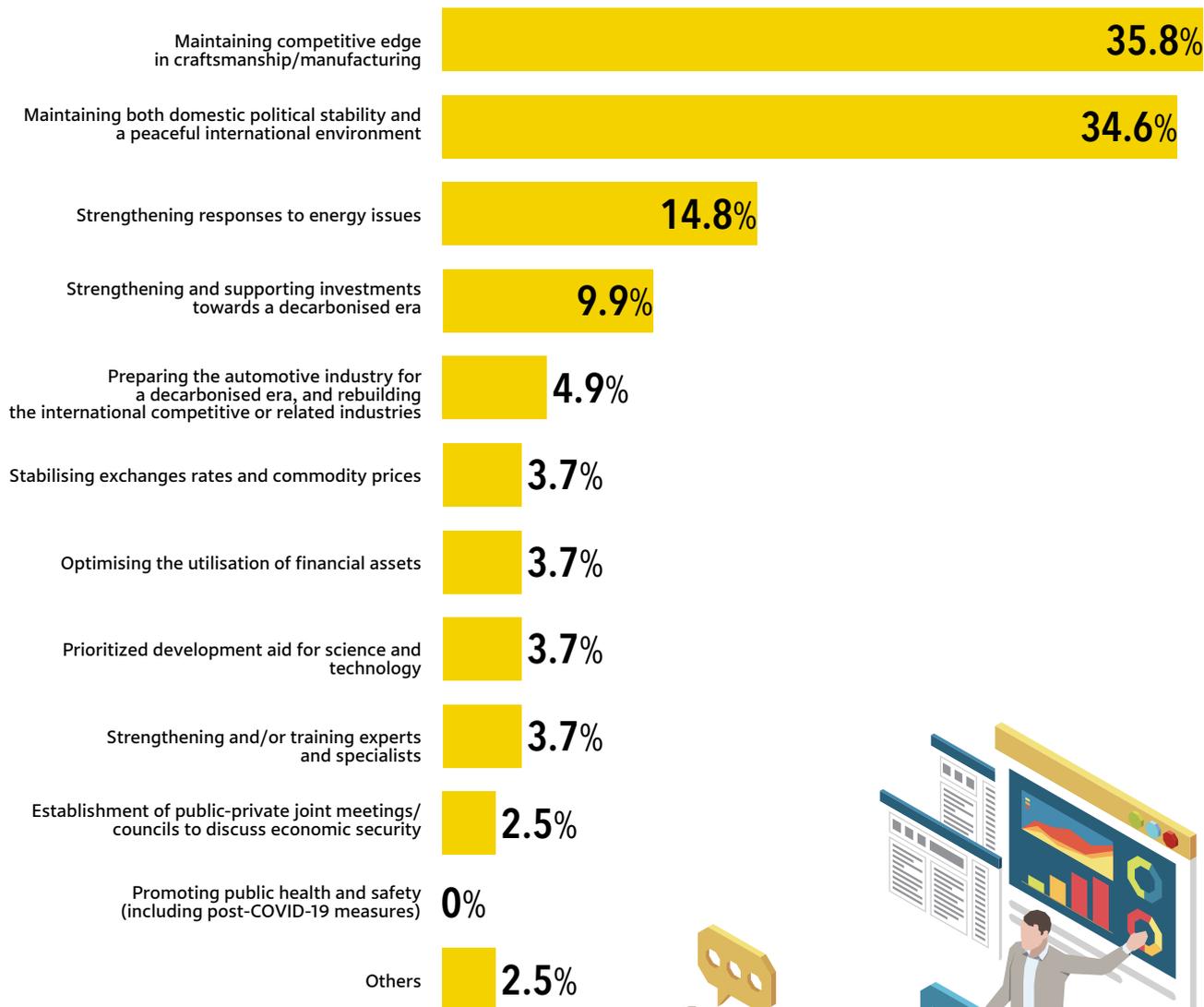
- Satisfied
- × Unsatisfied
- △ Neither



# 28

**In promoting Japan's economic security strategy, what do you think should be done to maximise and make the most of Japan's strengths? Please select which of the following you consider to be the highest priority.**

[81 responses]



# 29

**Which of the following framework/region do you think Japan should strengthen relations with in advancing economic security strategy? Please select which of the following you consider to be the highest priority.**

[78 responses]

